



REQUEST FOR PROPOSALS ADDENDUM

Request for Proposals Title:	Black, Indigenous, and People of Color (BIPOC) in Tech Program Grant Award
Solicitation Number:	RFP #22-08
Addendum Number:	01
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Prosper Portland is issuing this Addendum to the Request for Proposals named-above (the “RFP”) to respond to questions Prosper Portland received about the RFP.

1. Can you tell us how many awards you plan to award with the \$200,000 budget?
Prosper Portland’s preference would be to award one (1) grant, but there could be a situation where we might award more than one grant. Prosper Portland recommends that proposers make a budget and proposal for the full \$200,000.
2. Can you describe what the thought behind the 80-hours-of-service-level (i.e., “intensive services”)? Further, can you share what the expected total hours of service is for this contract?
The RFP calls for two levels of service. All Clients (40 businesses and 5 community groups) should receive an initial level of service. The RFP defines this by what they receive rather than a total number of hours allocated. All Clients should increase the ability to: (a) access greater financial resources, and (b) reach additional customers and markets.

At least half of these businesses (20) and 5 community groups should receive “Intensive Services.” Clients receiving Intensive Services should receive a total of 80 hours of service. We do not specify the total number of hours that should be provided to achieve the goals of this RFP. We are looking for compelling program design from respondents. Here are two program designs with very different total hours that will meet the hours of service described in the RFP.

	Model 1 (Cohort Heavy Example)	Model 2 (Customized Example)
Initial Service		
<i># businesses</i>	40	40
<i># community groups</i>	5	5
<i># Clients</i>	45	45

Cohort Hours	20	20
Intensive Service		
<i># businesses</i>	20	20
<i># community groups</i>	5	5
<i># Clients</i>	25	25
<i>1:1 support (hours per client)</i>	5	40
2nd cohort	55	20
Total 1:1 support hours	125	1000
Total Hours of Service	200	1040

3. The RFP includes building capacity for 5 community groups with Intensive Services. Can you talk more about this component?
These services can be provided through a cohort model with community groups participating alongside businesses. The objective is to build capacity at community groups in the technology industry by providing a baseline of knowledge to them. While they are not expected to be experts, this capacity building should ensure community groups better understand the value proposition of the technology industry, and entrepreneurship within it. Additionally, the community groups should better understand the different organizations and assets available to businesses in this sector. Again, it is anticipated much of this can be provided in a cohort model with the businesses participating.
4. We applied for the IBRN, will Prosper look at those proposals along with this proposal? How will that play out? Would it be acceptable if our proposal is similar?
The program design is similar to IBRN and there is no issue with proposers responding to both RFPs. The primary limitation will be if an organization is awarded this contract and a contract under IBRN, they cannot count the same service provided to the same business in both. Thus, no double dipping.
5. Are non-profits the only organizations that may be proposers?
No.

End of this Addendum